

Message Text

PAGE 01 STATE 200037

11

ORIGIN ARA-10

INFO OCT-01 ISO-00 COME-00 USIA-15 EB-07 /033 R

DRAFTED BY ARA/CEN:PWACKERBARTH

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ARA/ECP:DLACEY

COMMERCE:WBASTIAN

USIA/ILA:VPACE

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R 221444Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY SAN SALVADOR

UNCLAS STATE 200037

E.O. 11652: N/A

TAGS: BEXP, ES

SUBJECT: FY 1976 COMMERCIAL ACTION PROGRAM (CAP)

FOR EL SALVADOR

REFERENCE: SAN SALVADOR A-106

1. WASHINGTON COMMERCIAL ACTION GROUP (WCAG) MET UPON RECEIPT REFAIR TO REVIEW FY 1975 EL SALVADOR COMMERCIAL ACTION PROGRAM. WE WISH ONCE AGAIN TO COMPLIMENT POST FOR A VERY COMPLETE AND COMPREHENSIVE SUBMISSION. WE ARE PARTICULARLY PLEASED WITH THE IMAGINATIVE WAY IN WHICH THE VARIOUS ELEMENTS OF THE EMBASSY WILL BE EMPLOYED IN THE DIFFERENT CAMPAIGNS.

2. WCAG NOTED A SEEMING IMBALANCE BETWEEN MAN-DAY ALLOTMENTS FOR MAJOR PROJECTS PROGRAM RELATIVE TO OTHER CAMPAIGNS. IN VIEW OF THE VERY SIGNIFICANT MAJOR PROJECTS OPPORTUNITIES HIGHLIGHTED IN POST'S CASP SUBMISSION, WE WONDER IF TRADE OPPORTUNITIES IN THIS AREA DO NOT MERIT A LARGER MAN-DAY ALLOTMENT.

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PAGE 02 STATE 200037

3. WCAG ALSO NOTED POST'S VERY AMBITIOUS ALLOTMENT OF MAN-DAYS TO THE CAP CAMPAIGNS. IN THE CASE OF SOME OF THE INDIVIDUALS INVOLVED MAN-DAY ALLOTMENTS ARE ALMOST EQUAL TO NUMBER OF WORK DAYS IN FISCAL YEAR PLUS BICENTENNIAL

QUARTER. WE NOTE POST'S COMMENTS PERSONNEL USAGE UNDER
NO. VII - B. GENERAL, BUT WE NONETHELESS QUESTION
WHETHER POST REALISTICALLY EXPECTS THAT THIS MUCH TIME
WILL BE AVAILABLE FOR THE VARIOUS CAP CAMPAIGNS. MAW

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Message Attributes

Automatic Decaptioning: X
Capture Date: 26 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE200037
Document Source: ADS
Document Unique ID: 00
Drafter: ARA/CEN:PWACKERBARTH
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: D750292-0341
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t197508101/baaaasud.tel
Line Count: 62
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ORIGIN ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ellisoob
Review Comment: n/a
Review Content Flags:
Review Date: 30 JAN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 JAN 2003 by ReddocGW>; APPROVED <22 MAR 2004 by ellisoob>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> gwr 971006
Subject: n/a
TAGS: BEXP, ES
To: SAN SALVADOR
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006